



County of Los Angeles
CHIEF EXECUTIVE OFFICE
OPERATIONS CLUSTER

WILLIAM T FUJIOKA
Chief Executive Officer

DATE: May 6, 2010
TIME: 12:30 p.m.
LOCATION: Kenneth Hahn Hall of Administration, Room 830

AGENDA

Members of the Public may address the Operations Cluster on any agenda item by submitting a written request prior to the meeting.
Three (3) minutes are allowed for each item.

1. Call to order – Ellen Sandt
 - A) **Board Letter** – Recommendation to approve Amendment No. Three to Agreement No. 74507 with Core Business Technologies for continued Licensing, Maintenance, and Support for the Automated Cashiering System TTC – Mark Saladino or designee
 - B) **I. Upcoming IT items**
 - II. eGovernment Update**
CIO – Rich Sanchez or designee
 - C) **eCAPS/eHR Update** – Auditor Controller – Wendy Watanabe or designee
2. Public Comment
3. Adjournment



**COUNTY OF LOS ANGELES
TREASURER AND TAX COLLECTOR**

KENNETH HAHN HALL OF ADMINISTRATION
500 WEST TEMPLE STREET, ROOM 437
LOS ANGELES, CA 90012



MARK J. SALADINO

TREASURER AND TAX COLLECTOR

May 11, 2010

TELEPHONE
(213) 974-2101

FACSIMILE
(213) 626-1812

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, CA 90012

Dear Supervisors:

**RECOMMENDATION TO APPROVE AMENDMENT NUMBER THREE TO AGREEMENT
NUMBER 74507 WITH CORE BUSINESS TECHNOLOGIES FOR CONTINUED
LICENSING, MAINTENANCE, AND SUPPORT
FOR THE AUTOMATED CASHIERING SYSTEM
(ALL DISTRICTS - 3 VOTES)**

**CIO RECOMMENDATION: APPROVE (X) APPROVE WITH MODIFICATIONS ()
DISAPPROVE ()**

SUBJECT

The Treasurer and Tax Collector (TTC) is recommending approval of Amendment Number Three to Agreement Number 74507 (Agreement) with CORE Business Technologies (CORE) to extend the current term of the automated cashiering system contract for two (2) years with two (2) optional renewal years.

IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Chair to sign the attached Amendment Number Three to Agreement Number 74507 with CORE to extend the Agreement for two (2) years through June 9, 2012, with two (2) optional one (1) year renewal periods for a total of four (4) years for the continued licensing, maintenance, support, and provision of professional services for TTC's automated cashiering system, commencing on June 10, 2010, or the date of Board approval, whichever is later.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

TTC's automated cashiering system processes over 226,000 payment transactions annually, which includes 55,000 cash and 126,000 check and money order transactions. The stand-alone system located at the Kenneth Hahn Hall of Administration utilizes technology that includes hardware (such as servers, workstations, and peripherals) for twelve (12) cashier window stations, one (1) vault cashier station, five (5) back area office workstations, and two (2) remote workstations in Lancaster, software and ongoing maintenance and support. In addition, the automated cashiering system provides image capture to facilitate research of payments, online lookup to permit the processing of payments for customers that do not have a remittance stub and to process credit card payments where authorized.

TTC has exercised its second and final optional renewal year with CORE, which is set to expire on June 9, 2010. A term extension through 2012 with two (2) optional one (1) year renewals is requested as re-soliciting for a new/replacement system and a new contractor during these lean budgetary times would not be cost effective. Procuring a different contractor to provide the requisite licensing, maintenance, and support of the cashiering system would be cost prohibitive and would require a considerable amount of analysis and development time to identify and replicate the current system's functionality to ensure the necessary compatibility with the existing software and hardware. A new contractor, unfamiliar with TTC's business operations and requirements, would experience an extensive learning curve with the setup and integration into the current automated cashiering system, while potentially impacting TTC's current operation.

Approval of the recommended Amendment will allow TTC to continue to maintain and support the current automated cashiering system until June 9, 2012, with two (2) optional one (1) year renewals. In addition, the term extension will facilitate the implementation of a credit card module to the existing automated cashiering system to allow future acceptance of credit card payments at the TTC cashiering workstations.

Furthermore, funds to be utilized during this term extension will be covered under existing authority in the Agreement with CORE. Additional funding authority is not requested from your Board. In negotiating this Amendment, CORE was requested to consider further reductions per the Board's contract extensions/cost reductions initiative; however, CORE was not able to reduce costs beyond the levels proposed. Approval of the recommended Amendment will be a cost effective means of continuing maintenance and support services on the automated cashiering system as the total cost of \$96,627 for the extended four (4) year term is comparable to the cost levels in the current agreement (\$107,000).

Implementation of Strategic Plan Goals

The approval of the recommended Amendment is consistent with the County's Strategic Plan in the area of Goal 1, Operational Effectiveness and Strategy 2, Service Excellence and Organizational Effectiveness. The recommended Amendment provides for ongoing maintenance and support of the automated cashiering system, which supports mandated operations of the TTC.

FISCAL IMPACT/FINANCING

There will be no additional fiscal impact on current services as expenditures will be covered with funds available and authorized under the Agreement's maximum agreement sum. Funding for this Agreement has already been included in the 2010-2011 Adopted Budget, and will be included in TTC's budget requests for subsequent fiscal years.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

In accordance with the County's competitive procurement process, a Request for Proposals (RFP) for the provision of an automated cashiering system was released on October 7, 2002. Upon evaluation of the proposals submitted, CORE was selected and recommended for a contract award, which was approved by your Board on June 10, 2003, for a five-year term with an option to extend the term for two (2) additional years. TTC has exercised its final option renewal year, which is due to expire on June 9, 2010. Your Board's approval of the recommended action will authorize TTC to amend the Agreement to extend the term for two (2) additional years through 2012 with two (2) optional one (1) year renewals for continued licensing, maintenance, support, and provision of professional services on the hardware and software of the automated cashiering system.

The recommended Amendment (Attachment I) contains new required provisions pertaining to compliance with the County's defaulted property tax reduction program and termination for breach of warranty to maintain compliance with the County's defaulted property tax reduction program.

The County's Chief Information Officer concurs with the Department's recommendation (see attached analysis, Attachment II), and the attached agreement has been reviewed and approved as to form by County Counsel.

In addition, attached for your information is the required Sole Source Contract Checklist (Attachment III), identifying and justifying the need for the agreement with CORE. The Sole Source Checklist has been approved by the Chief Executive Office.

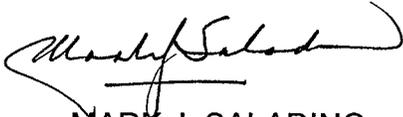
IMPACT ON CURRENT SERVICES

There is no impact on current services. Approval of the recommended Amendment will ensure uninterrupted software and hardware maintenance, licensing, support, and provision of professional services for the automated cashiering system.

CONCLUSION

Instruct the Executive Officer-Clerk of the Board to return two (2) signed originals of Amendment Number Three and one (1) adopted stamped Board letter to TTC.

Respectfully submitted,



MARK J. SALADINO
Treasurer and Tax Collector

Reviewed by:



RICHARD SANCHEZ
Chief Information Officer

MJS:WMH:HK

Attachments

c: Chief Executive Officer
County Counsel

**AMENDMENT NUMBER THREE
TO AGREEMENT NO. 74507 FOR MAINTENANCE AND SUPPORT
OF THE AUTOMATED CASHIERING SYSTEM**

This Amendment No. Three, dated as of _____, 2010 (hereinafter together with all Exhibits, Schedules, and Attachments hereto, "Amendment No. 3") to the Agreement (as defined below) is entered into by and between the County of Los Angeles (hereinafter "County") and CORE Business Technologies, a Rhode Island corporation (hereinafter "Contractor"), and is effective as of the Amendment No. 3 Effective Date (as defined below) based on the following recitals:

WHEREAS, County and Contractor have entered into that certain Agreement No. 74507, dated as of June 10, 2003 (together with all Exhibits, Schedules and Attachments thereto, all as amended from time to time, hereinafter "Agreement") for an Automated Cashiering System (hereinafter "ACS") which supports the Los Angeles County Treasurer and Tax Collector (hereinafter "TTC") mandated operations of collecting secured and unsecured property taxes. Initial capitalized terms used in this Amendment No. 3 without definition have the meanings given to such terms in the Agreement;

WHEREAS, County and Contractor entered into Amendment No. 1 to the Agreement dated as of August 17, 2004, for the substitution of the source code escrow agent under the Agreement;

WHEREAS, County and Contractor entered into Amendment No. 2 to the Agreement dated as of March 4, 2008, that, among other things described therein, increased the Maximum Agreement Sum from \$489,175 to \$522,838 to accommodate the purchase of three (3) additional workstations including system hardware, software, and maintenance and support, and delegated authority to TTC to increase or decrease the Maximum Agreement Sum by up to 15% annually to accommodate technological advances, any increase or decrease in equipment, software and/or maintenance, or necessary professional services as further described in Amendment No. 2;

WHEREAS, County and Contractor, in accordance with authority delegated under Agreement No. 2, entered into subsequent Change Notices for administration and/or professional services such that the current Maximum Agreement Sum is \$795,170;

WHEREAS, County and Contractor desire to amend the Agreement to extend the current term of the Agreement for the continued maintenance and support of the applicable ACS hardware and software, exercising as needed options to increase the Maximum Agreement Sum over the extended term as authorized under Amendment No. 2, and make such other changes described herein, all as further described in, and subject to the terms and conditions of, this Amendment No. 3.

NOW, THEREFORE, in consideration of the foregoing recitals, all of which are incorporated, as part of this Amendment No. 3, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, County and Contractor hereby agree as follows:

1. Amendment No. 3 Effective Date. This Amendment No. 3 shall be effective as of June 10, 2010, or the date first set forth above, whichever is later, and has been

executed by an authorized officer of Contractor and has been approved by County's Board of Supervisors.

2. Section 1.0 (Applicable Documents). Amend the Agreement to revise Section 1.0 (Applicable Documents) as follows:

a. Restate Subsection 1.1 in its entirety as follows:

1.1 This base document, along with Exhibits A, B, C, D, E, F, and I, as described in Subsection 1.2.1 below, and attached hereto, along with Exhibits G and H, described below but not attached hereto, are all incorporated herein by reference, and collectively form, and are throughout and hereinafter referred to as, the "Agreement."

b. Amend Subsection 1.2 to add a new Subsection 1.2.10 in the proper numerical order as follows:

1.2.10 Exhibit I – Defaulted Property Tax Reduction Program Ordinance

3. Section 7.0 (Term). Amend the Agreement to restate Section 7.0 (Term) in its entirety as follows:

7.0 TERM

7.1 This Agreement shall go into effect upon the Effective Date, as defined in Subsection 2.8, and shall expire at the close of County business on June 9, 2012, unless sooner terminated or later extended, in whole or in part, as provided herein.

7.2 The County shall have the irrevocable option, in its sole discretion, to extend the term of this Agreement for up to a maximum of two (2) additional years beyond its initial term, in one (1) year increments. This option may be exercised by the County, by and through County's Project Director. To exercise the County's option, the County's Project director shall provide to Contractor's Project Director, no later than sixty (60) days prior to the expiration of the Agreement or any extension period, written Notice of the County's intention to extend.

7.3 Contractor shall notify TTC when this Agreement is within six (6) months from the expiration of the term as provided for hereinabove. Upon occurrence of this event, Contractor shall send written Notice to TTC at the address herein provided in Section 41.0 (Notices).

4. Section 8.0 (Agreement Sum). Amend the Agreement to restate Section 8.0 (Agreement Sum) in its entirety with the following:

8.0 AGREEMENT SUM

8.1 General

Notwithstanding any other provision of this Agreement, whether expressly or by implication, the Maximum Agreement Sum authorized by County hereunder shall

not exceed a total of Seven Hundred Ninety-five Thousand, One Hundred Seventy Dollars (\$795,170), which is throughout and hereinafter referred to as the "Maximum Agreement Sum."

5. New Section 60.0 (Warranty of Compliance with County's Defaulted Property Tax Reduction Program). Amend the Agreement to add Section 60.0, "Warranty of Compliance with County's Defaulted Property Tax Reduction Program" as follows:

60.0 WARRANTY OF COMPLIANCE WITH COUNTY'S DEFAULTED PROPERTY TAX REDUCTION PROGRAM

Contractor acknowledges that County has established a goal of ensuring that all individuals and businesses that benefit financially from County through contract are current in paying their property tax obligations (secured and unsecured roll) in order to mitigate the economic burden otherwise imposed upon County and its taxpayers.

Unless Contractor qualifies for an exemption or exclusion, Contractor warrants and certifies that to the best of its knowledge it is now in compliance, and during the term of this Agreement will maintain compliance with Los Angeles County Code Chapter 2.206 (attached as Exhibit I).

6. New Section 61.0 (Termination for Breach of Warranty to Maintain Compliance with County's Defaulted Property Tax Reduction Program). Amend the Agreement to add Section 61.0, "Termination for Breach of Warranty to Maintain Compliance with County's Defaulted Property Tax Reduction Program" as follows:

61.0 TERMINATION FOR BREACH OF WARRANTY TO MAINTAIN COMPLIANCE WITH COUNTY'S DEFAULTED PROPERTY TAX REDUCTION PROGRAM

Failure of Contractor to maintain compliance with the requirements set forth in Section 60.0 "Warranty of Compliance with County's Defaulted Property Tax Reduction Program" shall constitute default under this Agreement. Without limiting the rights and remedies available to County under any other provision of this Agreement, failure of Contractor to cure such default within 10 days of notice shall be grounds upon which County may terminate this Agreement and/or pursue debarment of Contractor, pursuant to County Code Chapter 2.206.

7. New Exhibit I (Defaulted Property Tax Reduction Program Ordinance). Amend the Agreement to add Exhibit I, "Defaulted Property Tax Reduction Program Ordinance."
8. Appendix D (Schedule of Payments). Amend Exhibit A (Statement of Work), Appendix D (Schedule of Payments) to the Agreement to delete page 2 in its entirety and to replace it with the new pages 2 and 3. The new pages are designated at the top as "Revised under Amendment No. 3."
9. Appendix E.2 (Schedule of System Maintenance – System Hardware and Software). Amend Exhibit A (Statement of Work), Appendix E (Schedule of System Maintenance – System Hardware and Software) to the Agreement by adding Appendix E.2 (Revised Schedule of System Maintenance – System Hardware and Software).

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by its Chair and the seal of such Board to be affixed and attested by the Executive Officer, and Contractor has caused this Amendment to be subscribed in its behalf by its duly authorized officers, as of the Amendment No. 3 Effective Date.

COUNTY OF LOS ANGELES

By _____
Chair, Board of Supervisors

CONTRACTOR
CORE Business Technologies

By  _____
Signature
 _____
Print Name
 _____
Title

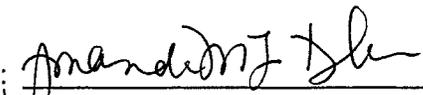
ATTEST:

SACHI A. HAMAI
Executive Officer-Clerk
Of the Board of Supervisors

By: _____
Deputy

APPROVED AS TO FORM:

ANDREA SHERIDAN ORDIN
County Counsel

By:  _____
Deputy County Counsel

Chapter 2.206 DEFAULTED PROPERTY TAX REDUCTION PROGRAM

- 2.206.010 Findings and declarations.
- 2.206.020 Definitions.
- 2.206.030 Applicability.
- 2.206.040 Required solicitation and contract language.
- 2.206.050 Administration and compliance certification.
- 2.206.060 Exclusions/Exemptions.
- 2.206.070 Enforcement and remedies.
- 2.206.080 Severability.

2.206.010 Findings and declarations.

The Board of Supervisors finds that significant revenues are lost each year as a result of taxpayers who fail to pay their tax obligations on time. The delinquencies impose an economic burden upon the County and its taxpayers. Therefore, the Board of Supervisors establishes the goal of ensuring that individuals and businesses that benefit financially from contracts with the County fulfill their property tax obligation. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.020 Definitions.

The following definitions shall be applicable to this chapter:

- A. "Contractor" shall mean any person, firm, corporation, partnership, or combination thereof, which submits a bid or proposal or enters into a contract or agreement with the County.
- B. "County" shall mean the county of Los Angeles or any public entities for which the Board of Supervisors is the governing body.
- C. "County Property Taxes" shall mean any property tax obligation on the County's secured or unsecured roll; except for tax obligations on the secured roll with respect to property held by a Contractor in a trust or fiduciary capacity or otherwise not beneficially owned by the Contractor.
- D. "Department" shall mean the County department, entity, or organization responsible for the solicitation and/or administration of the contract.
- E. "Default" shall mean any property tax obligation on the secured roll that has been deemed defaulted by operation of law pursuant to California Revenue and Taxation Code section 3436; or any property tax obligation on the unsecured roll that remains unpaid on the applicable delinquency date pursuant to California Revenue and Taxation Code section 2922; except for any property tax obligation dispute pending before the Assessment Appeals Board.
- F. "Solicitation" shall mean the County's process to obtain bids or proposals for goods and services.
- G. "Treasurer-Tax Collector" shall mean the Treasurer and Tax Collector of the County of Los Angeles. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.030 Applicability.

This chapter shall apply to all solicitations issued 60 days after the effective date of the ordinance codified in this chapter. This chapter shall also apply to all new, renewed, extended, and/or amended contracts entered into 60 days after the effective date of the ordinance codified in this chapter. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.040 Required solicitation and contract language.

All solicitations and all new, renewed, extended, and/or amended contracts shall contain language which:

- A. Requires any Contractor to keep County Property Taxes out of Default status at all times during the term of an awarded contract;
- B. Provides that the failure of the Contractor to comply with the provisions in this chapter may prevent the Contractor from being awarded a new contract; and
- C. Provides that the failure of the Contractor to comply with the provisions in this chapter may constitute a material breach of an existing contract, and failure to cure the breach within 10 days of notice by the County by paying the outstanding County Property Tax or making payments in a manner agreed to and approved by the Treasurer-Tax Collector, may subject the contract to suspension and/or termination. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.050 Administration and compliance certification.

A. The Treasurer-Tax Collector shall be responsible for the administration of this chapter. The Treasurer-Tax Collector shall, with the assistance of the Chief Executive Officer, Director of Internal Services, and County Counsel, issue written instructions on the implementation and ongoing administration of this chapter. Such

instructions may provide for the delegation of functions to other departments.

B. Contractor shall be required to certify, at the time of submitting any bid or proposal to the County, or entering into any new contract, or renewal, extension or amendment of an existing contract with the County, that it is in compliance with this chapter is not in Default on any County Property Taxes or is current in payments due under any approved payment arrangement. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.060 Exclusions/Exemptions.

A. This chapter shall not apply to the following contracts:

1. Chief Executive Office delegated authority agreements under \$50,000;
2. A contract where federal or state law or a condition of a federal or state program mandates the use of a particular contractor;
3. A purchase made through a state or federal contract;
4. A contract where state or federal monies are used to fund service related programs, including but not limited to voucher programs, foster care, or other social programs that provide immediate direct assistance;
5. Purchase orders under a master agreement, where the Contractor was certified at the time the master agreement was entered into and at any subsequent renewal, extension and/or amendment to the master agreement.
6. Purchase orders issued by Internal Services Department under \$100,000 that is not the result of a competitive bidding process.
7. Program agreements that utilize Board of Supervisors' discretionary funds;
8. National contracts established for the purchase of equipment and supplies for and by the National Association of Counties, U.S. Communities Government Purchasing Alliance, or any similar related group purchasing organization;
9. A monopoly purchase that is exclusive and proprietary to a specific manufacturer, distributor, reseller, and must match and inter-member with existing supplies, equipment or systems maintained by the county pursuant to the Los Angeles Purchasing Policy and Procedures Manual, section P-3700 or a successor provision;
10. A revolving fund (petty cash) purchase pursuant to the Los Angeles County Fiscal Manual, section 4.6.0 or a successor provision;
11. A purchase card purchase pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, section P-2810 or a successor provision;
12. A non-agreement purchase worth a value of less than \$5,000 pursuant to the Los Angeles County Purchasing Policy and Procedures Manual, section A-0300 or a successor provision; or
13. A bona fide emergency purchase pursuant to the Los Angeles County Purchasing Policy and Procedures Manual section P-0900 or a successor provision;
14. Other contracts for mission critical goods and/or services where the Board of Supervisors determines that an exemption is justified.

B. Other laws. This chapter shall not be interpreted or applied to any Contractor in a manner inconsistent with the laws of the United States or California. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.070 Enforcement and remedies.

A. The information furnished by each Contractor certifying that it is in compliance with this chapter shall be under penalty of perjury.

B. No Contractor shall willfully and knowingly make a false statement certifying compliance with this chapter for the purpose of obtaining or retaining a County contract.

C. For Contractor's violation of any provision of this chapter, the County department head responsible for administering the contract may do one or more of the following:

1. Recommend to the Board of Supervisors the termination of the contract; and/or,
2. Pursuant to chapter 2.202, seek the debarment of the contractor; and/or,
3. Recommend to the Board of Supervisors that an exemption is justified pursuant to Section 2.206.060.A.14 of this chapter or payment deferral as provided pursuant to the California Revenue and Taxation Code. (Ord. No. 2009-0026 § 1 (part), 2009.)

2.206.080 Severability.

If any provision of this chapter is found invalid by a court of competent jurisdiction, the remaining provisions shall remain in full force and effect. (Ord. No. 2009-0026 § 1 (part), 2009.)

Schedule of Payments

Deliverable 7.1	(Intentionally Omitted)	N/A
Deliverable 7.2	(Intentionally Omitted)	N/A
Deliverable 8.1	Site Set-up	\$-0-
Deliverable 8.2	Order, Install, and Test System Hardware	\$-0-
Deliverable 8.3	Trained County Technical Staff	\$-0-
Deliverable 8.4	User Documentation and System Hardware Manuals	\$-0-
Deliverable 8.5	Trained County End User Staff	\$-0-
Deliverable 8.6	Installed, Operable and System Tested Software for the System Hardware	\$-0-
Deliverable 8.7	Successful User Testing	\$-0-
Deliverable 8.8	System Cutover to Production Use	\$48,954
Deliverable 8.9	Production Use of System for 90 Consecutive Days with No Deficiencies	\$48,954
Subtotal Deliverables		\$244,770
System Hardware (Payment due upon delivery)		\$97,840
Other Professional Services (program modification)		\$20,000
Travel (not to exceed)		\$20,000
Maintenance Service – Hardware		\$43,070
Maintenance Service – Software		\$63,495
Subtotal		<u>\$489,175</u>
 Amendment One		
I. Substitution in Escrow Agent		\$0.00
 Amendment Two		
I. Provision of System hardware, application Software, licenses and maintenance for three (3) additional workstations.		\$33,663
Subtotal		<u>\$522,838</u>
 Change Notice One		 \$78,425
I. Increased contract sum by 15% to exercise first option renewal year and professional services in accordance with Section 6.3 of Contract.		
Subtotal		<u>\$601,263</u>

Change Notice Two	\$0.00
I. Change in County Administration (no change in Agreement Sum)	
Change Notice Three	\$0.00
I. Purchase of two (2) Journal Validation printers (no change in Agreement Sum)	
Change Notice Four	\$0.00
I. Term renewal and revised Appendix E, Schedule of System Maintenance – System Hardware and Software (no change in Agreement Sum)	
Change Notice Five	\$90,189
I. Increased contract sum by 15% for maintenance/professional services, technological advances (e.g., credit card module) in accordance with Amendment No. 2, Subsection 6.2.	
Subtotal	<u>\$691,452</u>
Change Notice Six	\$103,718
I. Increased contract sum by 15% for maintenance/professional services, technological advances (e.g., credit card module) in accordance with Amendment No. 2, Subsection 6.2.	
GRAND TOTAL AGREEMENT SUM	<u>\$795,170</u>

SCHEDULE OF SYSTEM MAINTENANCE – SYSTEM HARDWARE

ITEM NO.	PART NO.	DESCRIPTION	QTY	UNIT COST	TOTAL FIXED PRICE
1		Journal/Validation Printer with document imaging, MICR reader, electronic journal (8 th Year)	3	\$420.00	\$1,260.00
2		5133 OCR Scanner (8 th Year)	3	\$99.00	\$297.00
3		PC MAINTENANCE 5YR ONSITE 9X5 NBD EVO TOWER (8 th Year)	3	\$260.00	\$780.00
4		5133 OCR Scanner (9 th Year)	3	\$99.00	\$297.00
5		PC MAINTENANCE 5YR ONSITE 9X5 NBD EVO TOWER (9 th Year)	3	\$260.00	\$780.00
6		Journal/Validation Printer with document imaging, MICR reader, electronic journal (8 th Year)	2	\$420.00	\$840.00
7		5133 OCR Scanner (10 th Year)	3	\$99.00	\$297.00
8		PC MAINTENANCE 5YR ONSITE 9X5 NBD EVO TOWER (10 th Year)	3	\$260.00	\$780.00
Subtotal – Items 1-6 – Amended Contract Amount					\$4,254.00
Subtotal – Items 7-8 – Option Renewal #1, Year 10					\$1,077.00
9.25% Sales Tax					
Total Fixed Price -					\$5,331.00

SCHEDULE OF SYSTEM MAINTENANCE – SYSTEM SOFTWARE

ITEM NO.	PART NO.	DESCRIPTION	QTY	UNIT COST	TOTAL FIXED PRICE
1		One-Step Annual License Fee (8 th Year) – 20 workstations	1	\$20,000.00	\$20,000.00
2		PC Charge Server Annual Support (8 th Year)	1	\$199.00	\$199.00
3		One-Step Annual License Fee (9 th Year) – 20 workstations	1	\$21,000.00	\$21,000.00
4		PC Charge Server Annual Support (9 th Year)	1	\$199.00	\$199.00
5		Standard Transaction Type Solution (STTS) Annual License/Support (9 th Year)	1	\$2,500.00	\$2,500.00
6		One-Step Annual License Fee (10 th Year) – 20 workstations	1	\$21,000.00	\$21,000.00
7		PC Charge Server Annual Support (10 th Year)	1	\$199.00	\$199.00
8		STTS Annual License/Support (10 th Option Year)	1	\$2,500.00	\$2,500.00
9		One-Step Annual License Fee (11 th Year) – 20 workstations	1	\$21,000.00	\$21,000.00
10		PC Charge Server Annual Support (11 th Year)	1	\$199.00	\$199.00
11		STTS Annual License/Support (11 th Year)		\$2,500.00	\$2,500.00
Subtotal – Items 1-5 - Amended Contract Amount					\$43,898.00
Subtotal – Items 6-8 – Option Renewal #1, Year 10					\$23,699.00
Subtotal – Items 9-11 – Option Renewal #2, Year 11					\$23,699.00
9.25% Sales Tax					
Total Fixed Price -					\$91,296.00

CIO ANALYSIS

AMENDMENT NUMBER THREE TO AGREEMENT NUMBER 74507 WITH CORE BUSINESS TECHNOLOGIES FOR CONTINUED LICENSING, MAINTENANCE AND SUPPORT FOR THE AUTOMATED CASHIERING SYSTEM

CIO RECOMMENDATION: APPROVE APPROVE WITH MODIFICATION
 DISAPPROVE

Contract Type:

New Contract Contract Amendment Contract Extension
 Sole Source Contract Hardware Acquisition Other

New/Revised Contract Term: Base Term: 2 Yrs # of Option Yrs 2

Contract Components:

Software Hardware Telecommunications
 Professional Services

Project Executive Sponsor: Mark J. Saladino

Budget Information :

Contract To Date Expenditures	\$698,543 (including \$116,537, which will be part of Change Notice 8)
Requested Contract Amount	\$96,627
Aggregate Contract Amount	\$795,170

Project Background:

Yes	No	Question
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project legislatively mandated?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project subvented? If yes, what percentage is offset?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project/application applicable to (shared use or interfaced) other departments? If yes, name the other department(s) involved?

Strategic Alignment:

Yes	No	Question
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project in alignment with the County of Los Angeles Strategic Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project consistent with the currently approved Department Business Automation Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project's technology solution comply with County of Los Angeles IT Directions document?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project technology solution comply with preferred County of Los Angeles IT standards?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	This contract and/or project and its milestone deliverables must be entered into the Information Technology Tracking System (ITTS).

Project/Contract Description:

The Treasurer & Tax Collector (TTC) is requesting Board approval of Amendment Number Three to Agreement Number 74507 with CORE Business Technologies (CORE) for continued licensing, maintenance and support for the automated cashiering system. The Amendment be effective on June 10, 2010 for two years with two (2) one-year extensions and will increase the maximum contract sum by \$96,627 to \$795,170, if both optional extensions are exercised.

Background:

On June 10, 2003, the Board approved an Agreement with CORE for a maximum contract sum of \$489,175 for a five-year term, with an option to extend the term for two additional years. On March 4, 2008, the Board approved Amendment Number Two increasing the maximum contract sum by \$33,663 to \$522,838 to purchase new workstations and software licenses as well as maintenance services. After Amendment Number Three is executed, TTC will execute Change Order No. 8 for \$116,537 to support credit card payments within the CORE System at the cashier's windows.

TTC has exercised its final option renewal year, which will expire on June 9, 2010.

Project Justification/Benefits:

TTC's automated cashiering system, which processes more than 226,000 payment transactions annually, supports 12 cashier window stations, one vault cashier station, five back area office workstations, and two remote workstations in Lancaster. Also, the automated cashiering system provides image capture to facilitate payment research, online payment lookup to permit the processing of payments for customers that do not have their bill and to process credit card payments where authorized.

Based upon discussions with TTC's technical and Cash Management staff, the current system, with planned functional improvements, will continue to meet the Department's needs for the next two to four years. Currently, TTC's Hall of Administration Cashiering Operation can only accept cash and checks through the CORE system. Credit card payments can only be accepted outside of the CORE system, however, if the proposed Amendment is signed, there are plans to add credit card payment functionality to the CORE system within one year. Additionally, TTC plans to explore the option to bar code bills, so they could be printed from the Internet.

Project Metrics:

Because this is an Amendment to an existing Agreement, the metrics on the current maintenance and support Agreement will remain in place. To date, the Department is satisfied with the performance of the vendor.

Impact On Service Delivery Or Department Operations, If Proposal Is Not Approved:

Approval of this Amendment will allow TTC to continue to maintain and support the current automated cashiering system until June 9, 2012, with two optional renewals, at which time a replacement system may be considered.

Alternatives Considered:

None. This Amendment extends the existing Agreement for licensing, maintenance and support. Re-soliciting for a replacement system and a new contractor would be cost prohibitive, and require a considerable amount of work to replicate the current system's functionality.

Project Risks:

There are no project risks identified at this time.

Risk Mitigation Measures:

None.

Financial Analysis:

The Amendment maximum contract sum is \$96,627. Funding for the Amendment has already been included in TTC's 2010-11 Adopted Budget and will be included in budget requests for subsequent fiscal years. In negotiating this Amendment, CORE was requested to consider further reductions, but CORE was not able to reduce costs beyond the levels proposed.

CIO Concerns:

None.

CIO Recommendations:

Based on our review of the Board Letter and discussions with the Department, this office recommends approval by the Board.

CIO APPROVAL

Date Received: April 8, 2010

Prepared by: Henry Balta

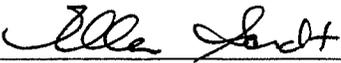
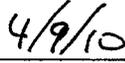
Date: April 20, 2010

Approved: 

Date: 4-28-10

SOLE SOURCE CHECKLIST

Amendment Number Three to the Automated Cashiering System Agreement
With CORE Business Technologies (CORE)

Check (√)	JUSTIFICATION FOR SOLE SOURCE CONTRACTS
	Identify applicable justification and provide documentation for each checked item.
	➤ Only one bona fide source for the service exists; performance and price competition are not available.
	➤ Quick action is required (emergency situation).
	➤ Proposals have been solicited but no satisfactory proposals were received.
	➤ Additional services are needed to complete an ongoing task and it would be prohibitively costly in time and money to seek a new service provider.
	➤ Maintenance service agreements exist on equipment which must be serviced by the authorized manufacturer's service representatives.
√	➤ It is most cost-effective to obtain services by exercising an option under an existing contract.
√	➤ It is in the best interest of the County e.g., administrative cost savings, excessive learning curve for a new service provider, etc.
	➤ Other reason. Please explain:
<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;">  _____ Deputy Chief Executive Officer, CEO </div> <div style="text-align: center;">  _____ Date </div> </div>	

Board IT Agenda Items

Department	Board IT Agenda Item	Description	Amount	CEO Cluster	New Term	Planned Hearing Date
Treasurer & Tax Collector	Agreement with CORE Business Technologies for continued licensing, maintenance and support	Amendment Number Three to Agreement Number 74507 with CORE Business Technologies for continued licensing, maintenance and support for the Automated Cashiering System. Funding Source: Funding is included in TTC's FY 2010-11 budget and will be requested in future FY budgets, as necessary. Existing Agreement: Contract Number 74507	\$96,627	Operations	Two years, two one-year optional extensions	5/11/2010
LASD	Amendment 10 to Agreement 74083 with Cogent Systems, Inc.	Amendment to an Agreement with Cogent Systems to replace older Programmable Matching Accelerators for the LA County Automated Fingerprint Identification System (LAFIS). Funding Source: Remote Access Network (RAN) Funding Existing Agreement: Agreement 74083 with Cogent Systems, Inc.	\$3,287,625	Public Safety		5/11/2010
Internal Services	Computer Equipment Purchase	Request for approval to purchase computer equipment with a unit cost greater than \$250,000. Four purchases are planned with a total cost of \$4,007,000. Replaces the obsolete mainframe server located at the Local Recovery Center with a newer model, replaces obsolete STK mainframe tape equipment with a new IBM model, adds midrange tape equipment for growth, and expands midrange disk storage for growth. Funding Source: N/A Existing Agreement: N/A	\$4,007,000	Operations	N/A	5/11/2010
Public Works	As-Needed Information Technology (IT) Services	An Agreement for as-needed services with up to five vendors in each of three skill categories including GIS application development, mainframe programming, and Web development. Funding Source: Existing Agreement: None	\$2,000,000	Community & Municipal Services	One year with four one-year renewal options	

Department	Board IT Agenda Item	Description	Amount	CEO Cluster	New Term	Planned Hearing Date
Public Works	Dams Automated Data Acquisition System (DADAS) - Supplemental Agreement	<p>Professional services, software and hardware to expand and refresh an existing dam monitoring system, including a new telemetry infrastructure and commercial off the shelf (COTS) software.</p> <p>Targeted filing date: July 2010</p> <p>Funding Source: Existing Contract: The existing \$1.2 million contract was approved by the Board in 1999 and amended to add additional tasks in 2007</p>	\$2,000,000	Community & Municipal Services	Two years	
LASD	Amendment One to Agreement 76852 with M.C. Dean for Phase 3 & 4 of the National Operations Center	<p>Request to amend existing agreement with M.C. Dean to increase the cost by \$1,075,000 (100% grant from the Department of Homeland Security) to implement Phase 3 and 4 of the National Operations Center.</p> <p>Funding Source: Grant from Department of Homeland Security Existing Agreement: Agreement 76852 with M.C. Dean</p>	\$3,775,000	Public Safety	Additional 3 years	
Public Works	Contract for Bridgestone Rubber Dam System Telemetry Component Maintenance Services	<p>This proposed agreement is primarily a services agreement for the upgrade and maintenance of telemetry systems that support monitoring of 17 Bridgestone Rubber Dam Sites (BRDS) located throughout the County. Services will include purchase, installation and maintenance of COTS software as well as remote and centrally located hardware components. The annual cost for these services will not exceed \$83,545.</p> <p>Contract on hold to resolve vendor protest (April 2010)</p> <p>Funding Source: Existing Agreement:</p>	\$417,725 (includes 10% contingency)	Community & Municipal Services	One year with four one-year options (five years total)	

Department	Board IT Agenda Item	Description	Amount	CEO Cluster	New Term	Planned Hearing Date
Public Works	West Coast Basin Barrier Telemetry System Project (WCBBP)	<p>A Professional Services Agreement including engineering services, hardware, telecommunications and off the shelf software. The new Automated Data Acquisition and Telemetry System (ADATS) will support collection and analysis of operational conditions at remote groundwater monitoring facilities associated with the West Coast Basin Barrier Project. The proposed Agreement is for a period of two (2) years, which includes a one year maintenance and support period.</p> <p>Planned filing date: June 15, 2010</p> <p>Funding Source: 100% funded via DPW's FY 2009-2010 Flood Control District Budget Existing Agreement: None</p>	\$3,410,000	Community & Municipal Services	2 years with an option to renew for two additional one-year periods	
Department of Public Works	North County Changeable Message Sign Project (CMS) Agreement	<p>Consultant Services Agreement with Iteris, Inc., for a not to exceed fee of \$220,000. Services will include analysis of the existing Changeable Message Sign System (CMS) in the unincorporated North County area of the County, and development of recommendations to improve and expand the CMS. Services will also include development of application requirements, plans, specifications, estimates and construction assistance services for the installation of five (5) additional message signs. The actual enhancements and expansion to the existing CMS will be completed at a later time, via subsequent agreements with other vendors.</p> <p>Funding Source: 74% Los Angeles County Metropolitan Transportation Authority; 26% County Proposition C Local Return Fund Budget Existing Agreement: None</p>	\$220,000	Community & Municipal Services	Two years plus an option to extend one year	
LASD	Gang Automated Registration System (GARDS)	<p>Requests approval for a Sole Source Agreement with Systems Research and Application Corp. (SRA) to develop a gang registration module as part of the CalGang statewide system that supports the State of California's Gang Violence and Juvenile Crime Prevention Act of 1998, as amended by Proposition 21 approved in 2000. LASD and County Counsel are in final discussions with the vendor.</p> <p>Funding Source: Grant Funding Existing Agreement: Existing State Agreement for CalGang</p>	\$300,545	Public Safety	18 months	

Department	Board IT Agenda Item	Description	Amount	CEO Cluster	New Term	Planned Hearing Date
CIO	Enterprise IT Security and Privacy Awareness Training.	Requests approval and authorization to use the Information Technology Fund (ITF) to acquire and implement the enterprise IT security and privacy awareness training content for use in DHR's Learning Net, a countywide learning management system. Funding Source: ITF Existing Agreement: N/A	\$240,000 (includes 20% contingency)	Operations	N/A	
DPH	vCMR Marketing Agreement - Amendment 4	Authorizes DPH to execute Amendment 4 to current Agreement with ATLAS Development Corp. extending the term of the Agreement for twelve (12) months (on a month-to-month basis) commencing July 1, 2010, to continue generation of royalty payments from Atlas' sub-licensing of the Visual Confidential Morbidity Report (vCMR) software system. Funding Source: N/A; Agreement provides royalties revenue to DPH/County Existing Agreement: H-207543	\$0 Cost to LA County	Health & Mental Health Services	Twelve (12) months commencing Jul. 1, 2010 (month-to-month)	6/1/2010
Prob.	Probation Electronic Medical Records System (PEMRS).	Requests approval of an Agreement with Cerner Corp. to provide application software hosting and implementation services to meet the County's Settlement Agreement with DOJ to provide an electronic health record system for minors in custody. Funding Source: Board Appropriation Existing Agreement: N/A (based on Agreement #71710 between Sheriff and Cerner for JHIS). Department plans on filing by 4/9/10 for 5/4/10 Agenda. Public Safety CAR 4/21/10	\$17,003,408	Health & Mental Health Services, Public Safety	Seven years with 2 three year options.	6/1/2010
DHS	DHS Request for Oracle MSA Work Order for Referral Processing System (RPS) Upgrade	Request by DHS for issuance of a work order under the Oracle Master Services Agreement (Oracle MSA) for assistance in upgrading its Referral Processing System (RPS). Upgrade will include the deployment of Oracle Business Process Management 10gR3 (OBPM) running on Oracle WebLogic Server (WLS), together with newly created business processes. Funding Source: Funding is included in DHS' FY 2010-11 Budget and will be requested in future FY Budgets, as necessary. Existing Agreement: Oracle MSA	\$491,904	Health & Mental Health Services	20 weeks	6/15/2010

Department	Board IT Agenda Item	Description	Amount	CEO Cluster	New Term	Planned Hearing Date
DHS	Verinform RPIS Amendment #3	<p>This Amendment extends the current contract with Verinform Systems, Inc., for hosting and other personal services, training, license fees, maintenance and support of its Resident Physician Information System (RPIS).</p> <p>Funding Source: Funding is included in DHS' FY 2010-11 Budget and will be requested in future FY Budgets, as necessary.</p> <p>Existing Agreement: H-702120</p>	\$749,750 for a total Contract Sum of \$947,350 over a 9-year period.	Health & Mental Health Services	5 years (Aug 1, 2010 - July 31, 2015)	7/6/2010



LEROY D. BACA, SHERIFF

County of Los Angeles
Sheriff's Department Headquarters
4700 Ramona Boulevard
Monterey Park, California 91754-2169



May 11, 2010

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
Los Angeles, California 90012

Dear Supervisors:

**APPROVE AMENDMENT NUMBER 10
TO AGREEMENT NUMBER 74083 WITH COGENT SYSTEMS, INCORPORATED
FOR AUTOMATED FINGERPRINT IDENTIFICATION SYSTEM
(ALL DISTRICTS) (3 VOTES)**

**CIO RECOMMENDATION: APPROVE (X) APPROVE WITH MODIFICATION ()
DISAPPROVE ()**

SUBJECT

This Board letter seeks approval and execution of Amendment Number 10 (Amendment) to Agreement Number 74083 (Agreement) with Cogent Systems, Incorporated (Cogent) for the Automated Fingerprint Identification System (AFIS) to increase the contract sum for the purchase of new Programmable Matching Accelerators (PMA).

IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Chair of the Board to sign the attached Amendment to the Agreement with Cogent for the additional expenditure of \$3,671,625 to purchase upgraded "Elite" PMA's and replace older model PMA 3 Matchers for the Los Angeles County (County) Automated Fingerprint Identification System (LAFIS).

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Approval of the action will allow the Los Angeles County Sheriff's Department (Department) to replace six older PMA 3 Matchers with six new "Elite" PMA's in

A Tradition of Service

the LAFIS system. The "Elite" PMA's will provide one million matches per second compared to 384,000 matches per second by the older PMA's that are more than two years old and inefficient to maintain. The new PMA's also allow additional features to current LAFIS capabilities by searching and possibly matching the fingerprints and palm prints of newly arrested suspects to the prints stored in the database, as well as matching latent prints found at crime scenes in a shorter time span.

Implementation of Strategic Plan Goals

The services and purchases provided under this Amendment support the County's Strategic Plan, Goal 1, Operational Effectiveness; and Goal 5, Public Safety, by ensuring that the Department will be able to provide information on suspects in a responsive manner, partnering with private organizations to provide the necessary expertise and equipment, and enhancing public safety by rapidly identifying suspects.

FISCAL IMPACT/FINANCING

The cost of the additional equipment and maintenance is funded through the Remote Access Network (RAN) Board approved AFIS Fund Number 41079. The cost of the PMA's, including installation and a one-year warranty is \$3,287,625. The cost of an additional eight-month extended warranty is \$384,000, for a total cost of \$3,671,625. The Maximum Contract Sum will be increased from \$28,659,674 to \$32,331,299.

The RAN Board appropriates funds for this Agreement in the AFIS account under the County's budget from the State of California, pursuant to Government Code Section 76102 and/or Vehicle Code Section 9215.19. There will be no net County costs incurred by the purchase and installation of the new equipment.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

In July 2002, the County entered into an Agreement with Cogent to develop a new replacement for AFIS, consolidating the Department and Los Angeles Police Department's systems. The new system is able to interface and access the State of California, Department of Justice's AFIS in order to search fingerprint data, images, and to provide timely identification of all arrestees, as well as fingerprint images discovered at crime scenes. Cogent's work has been completed and is currently in the maintenance phase of its contract.

The Chief Information Officer has reviewed and recommended approval of the Amendment to the Agreement. County Counsel has approved the Amendment as to form.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

The new PMA's will provide expeditious fingerprint and palm print identification processing, saving time for law enforcement officials using the system, as well as reduce the untimely release of arrestees due to identification issues.

There will be no negative impact on current Department's operations and services.

CONCLUSION

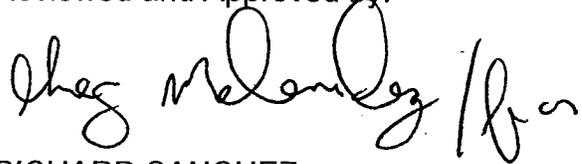
Upon approval by your Board, please return three adopted copies of this action and three adopted copies of the Amendment to the Department's Contracts Unit.

Sincerely,



LEROY D. BACA
SHERIFF

Reviewed and Approved by:



RICHARD SANCHEZ
CHIEF INFORMATION OFFICER

The Honorable Board of Supervisors
May 4, 2010
Page 4

LDB:AW:aw

(Administrative Services Division-Contract Unit)

Attachments

c: Board of Supervisors, Justice Deputies
Sachi A. Hamai, Executive Officer, Board of Supervisors
William T Fujioka, Chief Executive Officer
Brence Culp, Acting Chief Deputy, Chief Executive Officer
Jackie White, Deputy Chief Executive Officer
Sheila Williams, Assistant Division Chief, Chief Executive Office (CEO)
Michael Iwanaga, Senior Analyst, CEO
Jocelyn Ventilacion, Senior Analyst, CEO
Judy Hammond, Public Affairs Office
Andrea S. Ordin, County Counsel
Michele Jackson, Deputy County Counsel
Marvin O. Cavanaugh, Assistant Sheriff
Paul K. Tanaka, Assistant Sheriff
Victor Rampulla, Division Director, Administrative Services Division (ASD)
Glen Dragovich, Assistant Division Director, ASD
Teri L. Wilhelm, Director, Fiscal Administration, ASD
Bill Dibble, Assistant Director, Fiscal Administration, ASD
Leo M. Norton, Lieutenant, Records and Identification Bureau
Steve Strange, Sergeant, ASD
Mona Whittouck, Manager, Contracts Unit, ASD
Paul Schuerger, Deputy, ASD
Amy Wang, Contracts Analyst, Contracts Unit, ASD
(Contracts – Cogent 05-04-10)

CIO ANALYSIS

AMENDMENT NUMBER 10 TO AGREEMENT NUMBER 74083 WITH COGENT, INC. FOR AUTOMATED FINGERPRINT IDENTIFICATION SYSTEM

CIO RECOMMENDATION: **APPROVE** **APPROVE WITH MODIFICATION**
 DISAPPROVE

Contract Type:

New Contract **Contract Amendment** **Contract Extension**
 Sole Source Contract **Hardware Acquisition** **Other**

New/Revised Contract Term: **Base Term:** N/A Yrs **# of Option Yrs** N/A

Contract Components:

Software **Hardware** **Telecommunications**
 Professional Services

Project Executive Sponsor: David Betkey, Chief, Technical Services Division

Budget Information :

Y-T-D Contract Expenditures	\$28,659,674
Requested Contract Amount	\$ 3,671,625
Aggregate Contract Amount	\$32,331,299

Project Background:

Yes	No	Question
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project legislatively mandated?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project subvented? If yes, what percentage is offset? This project is offset 100% and uses funds from the AFIS Special Revenue Fund #41079.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project/application applicable to (shared use or interfaced) other departments? If yes, name the other department(s) involved. Besides the Sheriff's Department, LAFIS is used to support fingerprint identification by other law enforcement departments, including District Attorney, Office of Public Safety, Coroner, and Probation.

Strategic Alignment:

Yes	No	Question
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project in alignment with the County of Los Angeles Strategic Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project consistent with the currently approved Department Business Automation Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project's technology solution comply with County of Los Angeles IT Directions Document?

Yes	No	Question
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project technology solution comply with preferred County of Los Angeles IT Standards?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	This contract and/or project and its milestone deliverables must be entered into the Information Technology Tracking System (ITTS).

Project/Contract Description:

The Sheriff's Department is requesting Board approval of Amendment Number 10 to Agreement Number 74083 with Cogent Information Systems, Inc. (Cogent) for acquisition of new hardware, software, and professional services to enhance the County Automated Fingerprint Identification System (AFIS). This will increase maximum contract sum by \$3,671,625 and will allow the Sheriff's Department to:

- Replace six older Programmable Matching Accelerators (PMAs) with six upgraded "Elite" PMAs;
- Acquire software license and professional services for on-site installation, configuration and testing, including 1-year warranty for all installed hardware and software; and
- Procure an additional 8-month extended warranty for all installed hardware and software.

Background:

In July 2002, the County entered into an agreement with Cogent to develop a new replacement for AFIS, consolidating the Sheriff's and Los Angeles Police Department's systems. The new system, the Los Angeles Fingerprint Identification System (LAFIS), is able to interface and access the State of California, Department of Justice's AFIS in order to search fingerprint data and images and to provide timely identification of all arrestees as well as fingerprint images discovered at crime scenes. Cogent's work has been completed and is currently in the maintenance phase of its contract.

On September 24, 2009, the County's Remote Access Network (RAN) Board authorized funding for the replacement of six PMAs, including professional services for on-site installation, configuration, testing and extended warranty.

Project Justification/Benefits:

LAFIS supports all law enforcement agencies in Los Angeles County by providing timely identification of criminals using biometrics technology. The replacement of the older PMAs with the upgraded equipment will provide increased processing capacity (from 384,000 matches per second to one million matches per second) and additional features for improved fingerprint search and matching. The maintenance costs of the "Elite" PMAs are also lower at \$8,000 per unit/month.

Project Metrics:

The amended Statement of Work (SOW) clearly identifies the hardware, software, and consulting services that will be provided. The terms of the Amendment includes the delivery, installation, and acceptance of the hardware and software, and warranty terms for all installed hardware and software.

Impact On Service Delivery Or Department Operations, If Proposal Is Not Approved:

This Amendment, if approved, will provide increased LAFIS capacity for processing fingerprints for all areas of Los Angeles County law enforcement agencies, Los Angeles Police Department, and the United States Immigration and Custom Enforcement.

Alternatives Considered:

LAFIS is a proprietary system developed and supported by Cogent. All biometrics-based solutions contain proprietary technology and LAFIS is no exception. As such, there are no other alternatives due to the proprietary nature of LAFIS.

Project Risks:

There is minimal project risk since this Amendment is to procure additional hardware and software to be installed within an existing LAFIS platform by the vendor who develops and maintains the solution.

Risk Mitigation Measures:

Adequate mitigation measures, including final certification and acceptance by the County, have been established in the Amendment and the SOW.

Financial Analysis:

The Amendment will increase the maximum contract sum by \$3,671,625, from \$28,659,674 to \$32,331,299. The equipment and services acquired under the Amendment are identified in the table below. The Amendment costs will be funded by the AFIS Special Revenue Fund #41079 and there is no net County cost impact.

Description	Cost
6 PMAs (includes services for hardware installation, software configuration and testing, and one-year warranty)	\$ 3,287,625
Additional 8 month extend extended warranty	384,000
Total Cost	\$ 3,671,625

CIO Concerns:

None.

CIO Recommendations:

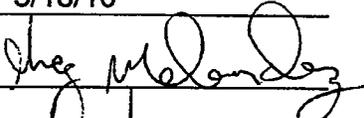
My Office supports this action and recommends approval by the Board.

CIO APPROVAL

Date Received: 3/12/10

Prepared by: Peter Loo

Date: 3/18/10

Approved: 

Date: 3/29/2010



Tom Tindall
Director

COUNTY OF LOS ANGELES
Internal Services Department

1100 North Eastern Avenue
Los Angeles, California 90063

To enrich lives through effective and caring service.



Telephone: (323) 267-2101
FAX: (323) 264-7135

May 11, 2010

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, CA 90012

Dear Supervisors:

**REQUEST FOR APPROVAL
TO PURCHASE COMPUTER EQUIPMENT AND
ASSOCIATED APPROPRIATION ADJUSTMENT
(ALL DISTRICTS - 3 VOTES)**

**CIO RECOMMENDATION:
(X) APPROVE () APPROVE WITH MODIFICATION () DISAPPROVE**

SUBJECT

Request approval to purchase and upgrade computer related equipment with a unit cost greater than \$250,000 to meet the needs of County departments and request approval of the associated appropriation adjustment.

IT IS RECOMMENDED THAT YOUR BOARD:

1. Authorize the Internal Services Department (ISD) to purchase computer and related equipment for a total expenditure of \$4,007,000 to support the growth in the County-wide automated applications.
2. Approve an appropriation adjustment to transfer \$4,007,000 in Services and Supplies appropriation to Fixed Assets appropriation to provide adequate appropriation for the recommended purchase of fixed assets.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

On an ongoing basis, ISD acquires data processing equipment to meet the computer application needs of County departments. Pursuant to County Policy, Board approval is required when individual components of this equipment exceed \$250,000.

This request is for approval to purchase a mainframe processor, mainframe tape equipment, and midrange disk and tape equipment for ISD at a total purchase cost of \$4,007,000 as follows:

- The existing IBM z890 mainframe processor is at technological end-of-life, and will be replaced with an IBM z10 Business Class (BC) for Disaster Recovery at the Local Recovery Center at a total purchase cost of \$494,000.
- The existing IBM mainframe virtual tape storage is also at technological end-of-life, and will be replaced with current tape storage technology at a total purchase cost of \$1,098,000. As a result of this acquisition, ISD will realize annual operating savings of \$255,000 from reduced tape cartridge and equipment maintenance costs.
- An additional new midrange enterprise tape library will be purchased to meet growing backup needs, in addition to providing critical redundancy, at a total purchase cost of \$439,000.
- The existing midrange disk storage will be upgraded to meet growing data storage needs of County applications at a total purchase cost of \$1,976,000. As a result of this acquisition, ISD will realize annual operating savings of \$782,000 from reduced equipment maintenance costs.

Implementation of Strategic Plan Goals

The purchase of this computer equipment is necessary to meet the information technology requirements of the departments served by ISD and supports the County strategic goal for Organizational Effectiveness.

FISCAL IMPACT/FINANCING

All costs are offset by billings to County departments. There will be no additional cost impact to County Departments due to the offsetting decrease in ISD's Services and Supplies appropriation. All equipment will be purchased outright, rather than financed, to avoid interest charges in future years.

Your approval of the attached appropriation adjustment will provide adequate fixed assets appropriation for the purchase of the fixed assets in ISD's Fiscal Year 2009-10 Budget.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

This request complies with the County Equipment Policy that your Board approved on October 16, 2001. This policy requires that departments obtain Board approval to purchase or finance equipment with a unit cost of \$250,000 or greater.

Honorable Board of Supervisors
May 11, 2010
Page 3

CONTRACTING PROCESS

These equipment items are a commodity purchase under the statutory authority of the County Purchasing Agent. The purchases will be competitively bid by the Purchasing Agent in accordance with the standard County Purchasing policies and procedures.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Your approval will ensure that ISD can acquire the resources necessary to operate County computer systems managed by the Department.

CONCLUSION

The Executive Office, Board of Supervisors, is requested to return one stamped copy of the approved Board letter to the Director, ISD.

Respectfully submitted,

Reviewed by:



TOM TINDALL
Director



RICHARD SANCHEZ
Chief Information Officer

SD:DC:AB:sg
Attachments

c: Chief Executive Office
County Counsel
Executive Officer, Board of Supervisors

CIO ANALYSIS

REQUEST TO PURCHASE COMPUTER EQUIPMENT

CIO RECOMMENDATION: **APPROVE** **APPROVE WITH MODIFICATION**
 DISAPPROVE

Contract Type:

New Contract **Contract Amendment** **Contract Extension**
 Sole Source Contract **Hardware Acquisition** **Other**

New/Revised Contract Term: **Base Term:** N/A **Yrs** **# of Option Yrs** N/A

Contract Components:

Software **Hardware** **Telecommunications**
 Professional Services

Project Executive Sponsor: Tom Tindall, Director, ISD

Budget Information :

Y-T-D Contract Expenditures	\$0
Requested Contract Amount	\$4,007,000
Aggregate Contract Amount	\$4,007,000

Project Background:

Yes	No	Question
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project legislatively mandated?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project subvented? If yes, what percentage is offset?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project/application applicable to (shared use or interfaced) other departments? If yes, name the other department(s) involved? The equipment will be used by ISD to provide service to all departments.

Strategic Alignment:

Yes	No	Question
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project in alignment with the County of Los Angeles Strategic Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project consistent with the currently approved Department Business Automation Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project's technology solution comply with County of Los Angeles IT Directions Document?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project technology solution comply with preferred County of Los Angeles IT Standards?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	This contract and/or project and its milestone deliverables must be entered into the Information Technology Tracking System (ITTS).

Project/Contract Description:

In compliance with County policy, the Internal Services Department (ISD) is requesting Board authorization to purchase computer equipment products that each exceed \$250,000. The equipment will replace a mainframe server located at the Local Recovery Center (LRC) in Santa Ana, replace mainframe tape storage, expand midrange tape storage, and replace midrange disk storage.

Background:

As discussed above, ISD's computer purchase involves four components:

Replacement of LRC mainframe server

The current IBM z890 mainframe server located at the LRC is at end-of-life and cannot be used past September 2010. ISD plans to replace the z890 with an IBM z10 mainframe server to support disaster recovery at the LRC, and to move an IBM z9 mainframe to Downey to handle increased County portal infrastructure workload.

Replacement of mainframe tape storage

The mainframe tape storage "Silos" from Storage Technology Corporation (STK) were originally installed in 1995. They have been upgraded over the years and have been under continual equipment maintenance support during that time. STK, a subsidiary of Sun Microsystems, was acquired by Oracle in 2010. Oracle recently announced the equipment maintenance for the "Silos" will end in August 2011. ISD is requesting to replace the "Silos" with current mainframe tape and virtual tape technology. ISD is projecting savings of \$255,000 annually.

Expansion of midrange tape storage

The growth of midrange servers and storage continues. ISD is requesting to purchase a new tape storage unit to handle the increased requirements because the existing unit cannot be expanded.

Replacement of midrange disk storage

As noted above, the growth of ISD midrange servers and storage continues. ISD plans to purchase a new disk storage unit to replace an old unit that will be exiting a long-term equipment maintenance agreement in 2011. The total cost of the new disk storage, including five years of maintenance, is less than the maintenance cost of the old unit. Over the five-year life of the new disk storage, ISD will save \$782,000 annually.

Project Justification/Benefits:

Overall the purchases will realize over \$1,000,000 in annual savings and at the same time provide more energy-efficient operating platforms.

The existing IBM mainframe server at the Downey Data Center is experiencing increased workload due to the on-boarding of Department websites to the County's portal infrastructure. The repurposed z9 BC mainframe server will ensure reasonable website response times. The IBM z890 mainframe server at the LRC is used as a disaster recovery machine in case of an unplanned outage at the Downey facility. Using older technology as a recovery machine puts the County at risk of not being able to assume production workload if required.

By moving the existing z9 server to the Downey facility and replacing the z890 server at the LRC will solve both the workload capacity and technological obsolescence issues facing ISD.

Project Metrics:

The mainframe and midrange computer server projects will be considered complete when the new hardware has been installed and all operational systems have been verified in the ISD data centers and released for production.

Impact On Service Delivery Or Department Operations, If Proposal Is Not Approved:

The ability to acquire hardware with supported maintenance is critical to County in order to provide reliable and accessible data to its citizens and to other government agencies.

If the IBM mainframe at the LRC is not replaced and the z9 BC at the LRC is not moved to Downey, portal infrastructure departments will experience increasing delays in response times as additional departments are on-boarded to the County's centralized infrastructure. In addition, the older IBM mainframe technology will become increasingly expensive to maintain.

Failure to acquire a new IBM mainframe tape solution will place Countywide and departmental applications at risk of loss of data or the inability to access data because the current tape devices will no longer be supported by the vendor as of August 2011.

Midrange disaster recovery procedures require all daily backups to be copied to tape and sent offsite the next day. These tape backups ensure disaster recovery for department applications hosted on Windows physical servers. If the new Midrange Enterprise Tape Library is not approved, ISD Midrange's disaster recovery tape solution will be impacted.

If the Midrange storage replacement is not approved, it will seriously impact ISD's ability to continue and host projects that require storage, such as DCFS consolidation, DPSS EDMS and SMARTS, Auditor-Controller eCAPS/eHR, Treasurer and Tax Collectors CAMS, and various countywide virtualization projects.

Alternatives Considered:

Numerous IBM mainframe server upgrade alternatives have been reviewed in detail, based on capacity planning models, to determine the most cost effective option for the sole source purchase.

The IBM mainframe compatible tape and virtual tape equipment is available from numerous original equipment manufacturers and distributors so that the purchases will be competitively bid.

The midrange tape and disk storage upgrades will be sole source purchases to maintain compatibility with the existing hardware and to leverage the existing staffing skills and management software.

Project Risks:

Minimal risks exist for the installation of both mainframe and midrange storage devices because it is compatible with the existing servers and infrastructure.

Risk Mitigation Measures:

Proper planning and careful implementation activities will be established to minimize risk. In addition, a performance validation will be conducted to ensure that County applications can be supported.

Financial Analysis:

There is no additional Net County Cost associated with this request. All costs are offset by billing to County Departments through composite billing rates of computer utilization.

CIO Concerns:

None.

Recommendations:

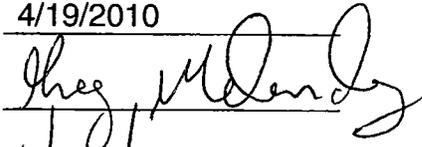
Recommend Board authorization of the proposed procurements.

CIO APPROVAL

Date Received: 4/6/2010

Prepared by: Tom Travis

Date: 4/19/2010

Approved: 

Date: 4/29/2010

COUNTY OF LOS ANGELES

REQUEST FOR APPROPRIATION ADJUSTMENT

DEPT'S. NO. 300

DEPARTMENT OF INTERNAL SERVICES

April 28, 2010

AUDITOR-CONTROLLER:

THE FOLLOWING APPROPRIATION ADJUSTMENT IS DEEMED NECESSARY BY THIS DEPARTMENT. PLEASE CONFIRM THE ACCOUNTING ENTRIES AND AVAILABLE BALANCES AND FORWARD TO THE CHIEF EXECUTIVE OFFICER FOR HIS RECOMMENDATION OR ACTION.

ADJUSTMENT REQUESTED AND REASONS THEREFOR

FY 2009/10

3 - VOTES

SOURCES

USES

Internal Services Department
A01 - IS - 2000 - 13100
Services and Supplies
Decrease in Appropriation
\$ 4,007,000

Internal Services Department
A01 - IS - 6030 - 13100
Capital Assets - Equipment
Increase in Appropriation
\$ 4,007,000

SOURCES TOTAL: \$ 4,007,000

USES TOTAL: \$ 4,007,000

JUSTIFICATION

Reflects an increase in Equipment appropriation, offset by decrease in Services and Supplies, to purchase four fixed asset items included in our May 11, 2010 Board letter. ISD will be purchasing the equipment cash in order to avoid the cost of financing the equipment in future fiscal years. The adjustment is necessary to provide adequate Fixed Asset appropriation.

Handwritten signature of Dave Yamashita, dated 4-28-10, over the line AUTHORIZED SIGNATURE DAVE YAMASHITA.

BOARD OF SUPERVISOR'S APPROVAL (AS REQUESTED/REVISED)

REFERRED TO THE CHIEF EXECUTIVE OFFICER FOR --

[] ACTION

[x] RECOMMENDATION

[x] APPROVED AS REQUESTED

[] APPROVED AS REVISED

AUDITOR-CONTROLLER

BY [Handwritten Signature]

CHIEF EXECUTIVE OFFICER

BY [Handwritten Signature]

B.A. NO. 194

4/28 2010

April 28 2010